# So what is the Local Express?

The Local Express newsletter is a free fortnightly local news resource, delivered to mailboxes from Manyana-Bendalong to Bawley Point that promotes local sporting and community groups, festivals, live shows, local charities, fundraisers, not-for-profit organisations, and group and individual achievements.

The full colour, 32 page newsletter connects people in the community by providing groups and individuals a wider reach to promote and celebrate achievements in our area. It's all about where you live.

The Local Express is also available for collection at many businesses within the community, including newsagencies and advertiser sites.



# Why Advertise with Us?

The Local Express newsletter is delivered to 7,700 homes from Manyana-Bendalong to Bawley Point, delivering not only local community news, activities and events, but the brand of our advertisers.

Couple this with our in-club signage which scrolls the current tissue advertisers and website where advertisements in each issue scroll online and link direct to the advertiser business and you have the best value advertising on the coast.

Advertisers benefit from:

- Unbeatable exposure to local audiences
- Target a market dedicated to supporting local businesses
- Online exposure via web and social media
- A ExServos Club foyer Local Express advertiser screen giving your business even wider exposure!
- Become a local trusted brand.

# **Two Major New Benefits Exclusive to Local Express Advertisers**

# Exclusive Club Foyer Digital Advertisement Scroll (Value in the \$1000's)

We have set aside one of our large portrait screens in our Club Foyer to display on rotation all our advertiser actual advertisements and also a consolidated slide of logos which thanks all of our current issue advertisers.

This exposes your brand and ad content to thousands of visitors and members EVERY MONTH and thousands upon thousands during the busier months / holiday period.



Examples of inscreen advertising

## Dedicated Website with Advertisements on 24/7 Scroll (Value in the \$1000's)

We have been busy launching a free access website for the newsletter with advertiser content scrolling prominently throughout the entire site. With social sharing and SEO and other site promotion we are already at well over 3,000 site views and only just getting started!

This is all additional value. Not only is your brand embedded among community stories that hit some 8,000 letterboxes but everyday our in-club and web strategies are working for you!



Scrolling advertisements on each page

# Distribution

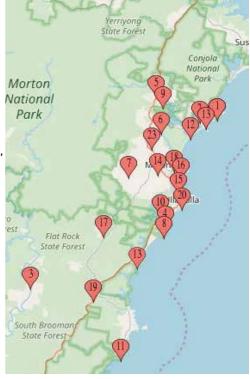
The current distribution of the Local Express is 8,000 newsletters.

7,700 newsletters are distributed to the community via Australia Post, including Bawley Point, Bendalong, Berringer Lake, Brooman, Burrill Lake, Conjola, Conjola Park, Croobyar, Conjuring Point, Dolphin Point, Fisherman's Paradise, Kings Point, Kioloa, Lake Conjola, Lake Tabourie, Little Forest, Manyana, Milton, Mollymook, Mollymook Beach, Morton, Narrawallee, Termeil, Ulladulla, Woodburn, Woodstock and Yatte Yattah.

Additional points of distribution include:

- Advertiser retailer spaces and office's,
- Ulladulla Newsagency
- Burrill Lake Newsagency
- Mollymook Newsagency
- Milton Library
- the Milton Ulladulla ExServos Club
- Community group meetings
- Sports fields
- Pigeon House Motel
- The Sandbar and Café
- Ulladulla Resource Centre
- Ulladulla Information Centre at the Civic Centre.

Due to the sheer volume of content received, we also offer an online version of the Local Express at www.ulladullalocalexpress.com.au which incorporates additional articles and links directly back to advertisers and content providers websites and email addresses.



# **Advertising Rates and Options**

			All rates p	dvertising Rate Card er issue exclude GST. provided in brackets)
Advertisement Size	27 Issues (approx 12 months)	14 Issues (approx 6 months)	7 Issues (approx 3 months)	Spot Rate (depending on availability
One Eighth Page	\$171.52	\$188.68	\$191.25	\$214.41
not included in the exclusive category	(\$188.67)	(\$207.68)	(\$210.38)	(\$235.41)
One Eighth Advertorial				\$171.53
approx 60 words				(\$188.68)
Quarter Page	\$236.59	\$260.25	\$272.08	\$295.74
	(\$260.25)	(\$286.25)	(\$299.29)	(\$325.31)
Quarter Page Advertorial	\$224.76	\$247.24	\$272.08	\$295.74
approx 150 words	\$247.24	\$271.96	(\$299.29)	(\$325.31)
Quarter Page Advertorial available in Strip and Column format. See size examples.				
Half Page	\$337.99	\$371.79	\$388.69	\$422.49
	(\$371.79)	(\$408.97)	(\$427.56)	(\$464.74)
Half Page Advertorial	\$317.86	\$353.18	\$388.69	\$422.49
approx 400 words	(\$349.65)	(\$388.50)	(\$427.56)	(\$464.74)
Full Page	\$540.78	\$594.86	\$621.90	\$464.74
	(\$594.86)	(\$604.85)	(\$684.09)	(\$743.58)
Premium	Nil	10%	15%	25%
Frequency	Fortnightly	Fortnightly*	Fortnightly*	Fortnightly
Advertorial in addition to advertisement Discount	50% off advertisement	35% off advertisement	25% off advertisement	

\* Rates take effect for Issue 79. 15 July 2019-28 July 2019 release dates. Deadline Date 1 July 2019

\* For 7+ Issue Agreements, Advertisers have the option of moving to every second edition, meaning that they cover approximately a six month period

\*Advertorials must be community interest articles. Subject to approval.

 ${}^{*}\!Advertisers who book an advertorial in addition to multiple advertisements receive a generous discount$ 

\* Maximum of three advertorial bookings per issue

Please note: Advertisements must be submitted as Press Ready PDF file's with embedded fonts

# **Advertising Size Examples**



# **Advertising Specifications**

Size	Height x		Width	
One Eighth	67mm x		99mm	
Quarter Page	67mm x		200mm	
Quarter Page Advertorial Column	200m	х	67mm	
Half Page	139.5mm	х	200mm	
Full Page	284mm	х	200mm	

Please note: Advertisements must be submitted as Press Ready PDF file's with embedded fonts

# Terms (circle applicable)

Your Name	
Business Name	
Address	
Suburb	Postcode
Phone	
Email	
Amount	

Either circle your preference below or complete the Booking Request Form

Occurrence Options	27 issues	14 issues	7 issues*	Spot (One Edition)
Advertisement Size	Page	Half Page	Quarter Page	One Eighth
Advertorial Options	Half Page	Quarter Page Strip	Quarter Page Column	One Eighth

## **Booking Request Form**

Number of Issues Booking:	 		
Advertising Size:	 		
Advertorial Size (if any):	 		
Any Notes:	 		

Signed:	_ Date://
Name (Please Use Block Letters):	
Date:	

\* For 7+ Issue Agreements, Advertisers have the option of moving to every second edition, meaning that they cover approximately a six month period

# **Payment Form**

### Preferred Terms for Monthly Payment or Spot (In Advance) (Please Circle)

### Direct Deposit / Direct Debit / Credit Card

## 1. If by Direct Deposit

Bank	IMB
Branch	Ulladulla
BSB	641800
Account Number	200251148

#### 2. If by Direct Debit (for 7 issue agreements or greater only)

Bank	
BSB	
Account Number	 
Account Name	 

#### 3. If by Credit Card (Note: additional fees of up to 2.2% may apply)

Name on Card:	 			
Card Number:	 _/	/	/	
Expiry Date:	 /	-		
CCV:				

Please email your remittance to judy@ulladullaexservos.com.au

### Accepted, agreed and acknowledged on behalf of the Customer

Signed:	Date://
Name (Please Use Block Letters):	
Date:	

## Local Express Advertising Terms and Conditions Agreement

Please read and ensure that you understand each clause of the Local Express Advertising Term and Condition's, 1-19 inclusive, before you sign, date and return.

I agree to the tern	ns and conditions set out for the Local Express
Accepted, agreed and acknowledged for and on behalf of the Customer:	Accepted on behalf of Milton Ulladulla ExServos Club Limited:
Signed	Signed
Name (Use Block Letters)	Name (Use Block Letters)
Customer	Title

Date

Date

#### Local Express Advertising Terms and Conditions

Please read and ensure that you understand each clause of the Local Express Advertising Term and Condition's, 1-19 inclusive, before you sign, date and return.

### 1. Definitions

- 1.1. MUECL refers to Milton Ulladulla ExServos Club Limited ABN 90 000 858 364.
- 1.2. Customer means any person and/or entity who has engaged the services of MUECL for publication and/or distribution of any Advertisement for itself and/or on behalf of its clients.
- Advertisement includes any advertisement, material, images, content or information, in any form, submitted by the Customer to MUECL for its publication and/or distribution in The Local Express.
- 1.4. The Local Express is a publication organised, published and distributed by MUECL.
- 1.5. Terms and Conditions refers to this document.
- 1.6. Existing Intellectual Property Right refers to the intellectual property rights of a party which is already in existence at the time the parties enter into an agreement contemplated by or pursuant to these Terms and Conditions.

#### 2. General

- 2.1. These Terms and Conditions apply to all Advertisements and/or advertising agreements and/or transactions executed by and between MUECL and a Customer and override, and apply to the exclusion of, any other terms and conditions which the Customer may at any time provide or forward to MUECL.
- 2.2. MUECL has the right to amend, modify or otherwise vary these Terms and Conditions. The amended, modified and/or varied Terms and Conditions shall immediately take effect upon its publication and shall apply to all subsequent Advertisements submitted to and received by MUECL after the date of the publication of the amended, varied and/or modified Terms and Conditions.
- 2.3. Notwithstanding any provision of this Terms and Conditions to the contrary, MUECL and the Customer shall continue to exercise and retain their respective Existing Intellectual Property Rights. No provision of these Terms and Conditions shall be construed to be a grant and/or relinquishment of any existing intellectual property right of a party in favour of the other, unless a written agreement to that effect is executed by the parties. All new intellectual property rights that may be created and/or arise as a result of the publication and/or distribution of the Customer's Advertisement and any of its derivative forms shall belong exclusively to MUECL.
- 2.4. A written statement of debt outstanding signed by an authorised employee of MUECL is evidence of the amount owed by the Customer to MUECL.
- 2.5. Notice to either party may be served by post to the last known address of the Customer and MUECL, respectively.

### 3. Advertisement Approval and Cancellation

- 3.1. Neither these Terms and Conditions nor any written or verbal quotation by MUECL will constitute an agreement to publish and/or distribute any Advertisement for any person and/or entity in The Local Express. An agreement to publish and/or distribute an Advertisement shall only arise when MUECL approves the Advertisement in writing, publishes the relevant Advertisement and generates a tax invoice for payment by the Customer for such Advertisement.
- 3.2. Every Advertisement submitted, for publication and/or distribution, to MUECL by a Customer shall be subject to the MUECL approval. MUECL may, it its absolute discretion and at any point of time, withdraw, reject, and/or otherwise refuse to publish and/or distribute any Advertisement if material is deemed inappropriate or offensive.
- 3.3. An approval given by MUECL in relation to an Advertisement shall not be construed or considered as an express and/or implied warranty that it has reviewed the content of the proposed Advertisement nor that the same does not violate the intellectual property rights of any third party or the provisions of any applicable law, statute, rule and/or regulation. Such approval shall exclusively be construed to mean, subject to the provision of the immediately preceding Sub-Clause, that MUECL has accepted the Advertisement for publishing and/or distributing.
- 3.4. The Customer will not cancel any Advertisement if any deadline given for such cancellation by MUECL has already elapsed. Any cancellation of an Advertisement after any such cancellation deadline shall result to the automatic forfeiture of any of the fees paid by the Customer in favour of MUECL or if such fees have not been paid will result in such fees being due and payable to MUECL. Notwithstanding such forfeiture and any other provision in this Terms and Conditions, MUECL reserves the right and discretion to decide whether it shall refuse or continue to publish and/or distribute the relevant Advertisement.
- 3.5. Any cancellation of an approved and/or accepted Advertisement made before the deadline will be subject to the approval of MUECL. In the event that the cancellation request is approved by MUECL, the fees already paid by the Customer shall serve as credit which may be utilised by the Customer as payment for any subsequent Advertisement it intends to publish in The Local Express. Provided, however, that the subsequent Advertisement must be published within a period of ninety (90) days from the intended date of the publication of the cancelled Advertisement or on such later date that MUECL may allow in writing. Failure to utilise the cancellation credit within the permitted period provided shall result to its forfeiture in favour of MUECL.

## 4. Advertisement Placement, Format and/or Positioning

- 4.1. MUECL reserves the right and absolute discretion to determine the positioning and placement of any Advertisement submitted by the Customer, unless the parties expressly agree in writing that such Advertisement must be positioned and/or placed in a specific location.
- 4.2. If MUECL determines and/or is of the opinion that an Advertisement is editorial material, not clearly apparent to be an Advertisement or appears to be editorial, it may without notice to or the consent of the Customer publish the relevant Advertisement with a border to distinguish it from an editorial and make it clear that such Advertisement is in fact an advertisement and not editorial.

4.3. Nonetheless, MUECL shall make reasonable commercial endeavours to comply and/or substantially comply with the placement, positioning and format requirements requested by the Customer.

### 5. Customer Warranties and Representations

The Customer guarantees, warrants and represents to MUECL, that:

- 5.1. It has full and unrestricted power, authority and/or right to cause the publication and/or distribution of its proposed Advertisement;
- 5.2. The proposed Advertisement when published and/or distributed shall not violate, breach, contravene and/or infringe any applicable or relevant law, code, statute, common-law right, legislation, rule, regulation and/or ordinance of the Commonwealth of Australia or any of its States or Territories, including but not limited to the following:
  - a. Copyright Act of 1968 or any other trademark and copyright laws;
  - b. The Competition and Consumer Act (Cth), Australian Consumer Law or any equivalent State legislation;
  - c. Fair Trading Act 1987 (NSW);
  - d. Any law of defamation, obscenity or contempt of any court, tribunal or royal commission;
  - e. Any State or Commonwealth privacy legislation or anti-discrimination legislation including but not limited to the Privacy Act of 1988 (Cth);
  - f. Any law governing financial services including without limitation as defined in the Corporations Act 2001 (Cth).
- 5.3. The proposed Advertisement when published and/or distributed shall not violate, breach, contravene and/or infringe the intellectual property rights or moral rights of any third party, any confidentiality agreement, or any other personal or proprietary right of any person, entity and/or individual;
- 5.4. If the proposed Advertisement contains the name or photographic or pictorial representation of any living person and/or any legal, equitable and/or statutory interest, entitlement or right in respect of any subject, logo, brands or items depicted, described and/or referred to in the Advertisement, that it has previously obtained and continues to possess the right, power, authority and/or consent of that person or persons to publish, distribute or otherwise use his, her or its name, representation, image and/or interest in the Advertisement;
- 5.5. If the proposed Advertisement promotes a competition and/or trade promotion, it warrants that it has obtained any and all necessary and relevant permits and/or licenses from the appropriate private and/or governmental entities and regulators and that the Advertisement complies fully with any and all conditions of any such permit or licence;

- 5.6. The Customer further warrants that, in the event that it is a corporation and that the proposed Advertisement contains a price for consumer goods, that the said Advertisement complies with the component pricing provisions of the Competition and Consumer Act (Cth) and that it contains a single price, including GST, that is quantifiable at the time of the publication and/or distribution; and
- 5.7. It shall not sell, resell and/or otherwise enter into any contract or agreement regarding the advertising space it has acquired from MUECL and shall exclusively use the same to advertise its own brand, products, goods or services. However, if the Customer has previously disclosed in writing to MUECL that it acquired one of MUECL's advertising space for the benefit of one of the Customer's clients, it is only that client who may use that space, unless the Customer has secured MUECL's written consent to assign, transfer, sell and/or resell the advertising space to a third party.

### 6. Customer's Obligation

- 6.1. Any Advertisement submitted electronically must comply with MUECL's specifications including without limitation being submitted in the required file format.
- 6.2. The Customer must book and submit a copy of its Advertisement to MUECL before the deadline provided by MUECL. Even if accepted by MUECL, a booking or Advertisement submitted beyond the deadline is deemed as an out of specification Advertisement and able to be rejected by MUECL.
- 6.3. The Customer will bear all the cost associated with its transmission and/or submission of its proposed Advertisement to MUECL and MUECL shall not be responsible for any failure, in part or in whole, by the Customer to properly or fully transmit its Advertisement.
- 6.4. It is the duty of the Customer to request MUECL to inform it of the deadlines that are applicable to its Advertisement.

## 7. MUECL's Obligations

- 7.1. Unless otherwise provided in this Terms and Conditions or by law, MUECL shall employ reasonable efforts to publish and distribute the Customer's Advertisement in the position, placement, format and on the date agreed upon by the parties.
- 7.2. MUECL, at its discretion may grant, deny or withdraw credit to a Customer at any time.
- 7.3. MUECL shall, upon the Customer's request, provide the latter with the schedule of the deadlines that is relevant to the Customer's Advertisement.
- 7.4. When requested by the Customer prior to any relevant deadlines, MUECL may provide the Customer with proofs of the intended Advertisement, it is agreed however that;
- 7.4.1. The colours shown on any proof is a mere indication and/or sample and may vary from the final print of the Advertisement due to the printing process and/or stock variations;
- 7.4.2. The Customer's failure to timely request for a proof of the intended Advertisement, as provided in Clause 7.4, or its failure to notify MUECL of any error in the proof within twenty-four (24) hours from its receipt of such proof, shall exempt and free MUECL from any liability, damage and/or loss arising from the error in the Advertisement;

7.4.3. Subject to the provisions of Clause 9.4 (Claims for Refund, Credit or Republication), Clause 10 (Limitation of Liability) and Clause 12 (Force Majeure), if the Customer has complied with the provisions of Clause 7.4. and its Sub-Clauses, and the error in the Advertisement was solely and exclusively caused by MUECL, its employees and/or its agents, any liability arising therefrom shall be deemed extinguished by either refunding the amount paid by the Customer for the subject Advertisement or the republication of the corrected Advertisement within a reasonable time from the notice requirement specified in Clause 9 (Claims for Refund, Credit or Republication), the choice of which remedy to use shall be subject to the sole discretion of MUECL.

### 8. Invoicing and Payments

- 8.1. MUECL shall issue a tax invoice monthly in advance for the amount due for any Advertisement the Customer intends to publish and/or distribute in The Local Express during the following month. If MUECL requires such invoices to be paid by direct debit then the Customers will complete such forms and enter into such arrangement as is required to allow for MUECL to direct debit payment of such advertising invoices. The Customer consents to pay any reasonable administrative fees associated with the direct debit arrangement.
- 8.2. Upon receipt of the Invoice the Customer must, at least thirty (30) days before the date of the intended publication or such other date specified in the Invoice, pre-pay the amount due plus including any specified GST by direct debit. MUECL will provide a tax invoice or adjustment note, when applicable.
- 8.3. Notwithstanding any variation from the Customer requested position, location, font, format or date of actual publication and/or distribution of the Advertisement or any error with such Advertisement, the Customer shall not be relieved and/or exempted from its obligation to pay in full the entire invoiced amount;
- 8.3.1. However, if the Advertisement was not published at all and the failure to publish the said Advertisement was exclusively caused by the inexcusable negligence of MUECL, its employee and/or its agents or if MUECL exercise its rights under Clause 3.2. (Advertisement Approval and Cancellation), MUECL, at its sole and absolute discretion, may refund the amount paid by the Customer or publish the said Advertisement within a reasonable time from the notice requirement specified in Clause 9 (Claims for Refund, Credit or Republication).
- 8.3.2. Subject to the provisions of Clause 10 (Limitation of Liability) and Clause 12 (Force Majeure), the remedy for refund and/or publication mentioned in Clause 8.3.1. shall to the fullest extent permitted by law be the sole remedy of the Customers and MUECL will have no further obligation or liability relating to the relevant Advertisement and for such other claims of whatever nature or form that may have arisen from such failure to publish the subject Advertisement.

### 9. Claims for Refund, Credit or Republication

- 9.1. Subject to the provisions of Clause 7.4.3. (MUECL's Obligations), the Customer must send a notice of any error in the subject Advertisement to MUECL which must be received by the latter within seven (7) calendar days from the date of its publication.
- 9.2. Subject to the provisions of Clause 8.3 (Invoicing and Payments) and its Sub-Clauses, the Customer must send a notice to MUECL of its failure to publish its Advertisement on the date agreed upon by the parties which must be received by MUECL within seven (7) calendar days from the date the subject Advertisement was intended to be published.
- 9.3. Failure to send the notice specified in this Clause within the time provided above shall to the fullest extent permitted by law absolutely alleviate MUECL's responsibility to refund the amount paid by the Customer or to cause the republication of the subject Advertisement and such other liabilities for any damage or loss that may arise therefrom.
- 9.4. No republication and/or credit shall be allowed when the cause of the error in the Advertisement or quality of the printing was due to the fault of the Customer, such as but not limited to the Customer's failure to follow the guidelines for submission of its proposed Advertisement including without limitation errors in or related to the files transmitted to MUECL for publication.

### 10. Limitation of Liability

- 10.1. Nothing in these Terms and Conditions between MUECL and the Customer excludes, restricts or modifies any terms, guarantees, conditions or warranties or MUECL's liability for them which are imposed or implied by any statute, including but not limited to the Competition and Consumer Act 2010 (Cth), and which by statute cannot be excluded, restricted or modified. Limitations and exclusions are made only to the extent that MUECL may legally do so.
- 10.2. To the fullest extent permitted by law, MUECL's liability for all kinds of loss or damage suffered by the Customer in the context of a supply of goods and services (or an agreement to make such a supply) from MUECL to the Customer, irrespective of whether such liability arises in or is claimed on the basis of MUECL's breach of contract, breach of a term, warranty, guarantee or condition implied by statute, negligence or other tort, or breach of any statutory or equitable duty, and whether the act or omission of MUECL is willful or otherwise, is excluded and/or limited (as the case may be) as set below:
  - 10.2.1. MUECL's liability for personal injury or death is excluded;
  - 10.2.2. MUECL's liability for damage to or loss of property is excluded;
  - 10.2.3. MUECL's liability for loss incurred in respect of the actual goods and/or services themselves supplied (or agreed to be supplied) by MUECL to the Customer shall be limited to:
    - 10.2.3.1. in the case of goods, at MUECL's option,
    - 10.2.3.1.1. the replacement of the goods or the supply of equivalent goods;
    - 10.2.3.1.2. the repair of goods;

- 10.2.3.1.3. the payment of the cost of replacing the goods or acquiring equivalent goods;
- 10.2.3.1.4. the payment of the cost of having the goods repaired; and
- 10.2.3.2. in the case of services, at MUECL's option,
- 10.2.3.2.1. supplying the services again; or
- 10.2.3.2.2. paying the cost of having the services supplied.
- 10.2.4. MUECL's liability for indirect loss, economic loss, consequential loss, loss of profit and loss of business opportunity is excluded.
- 10.3. If the supply of goods and services by MUECL to the Customer under this agreement is a supply to which the Competition and Consumer Act 2010 (Cth) imposes a guarantee that cannot be excluded at law then MUECL's liability for a breach of such guarantee is limited in the manner set out in Clause 10.2.3.
- 10.4. MUECL will not be responsible for any loss and/or damage to any advertisement material left in its control and/or possession by the Customer;
- 10.5. Subject to the provisions of Clause 7 (MUECL's Obligations) and Clause 8 (Invoicing and Payments), MUECL shall not be liable for any error in any Advertisement submitted by the Customer or any of its employees and/or agents, especially for Advertisements placed and/or booked over the telephone;
- 10.6. No claim for damages, credit, republication and/or any other remedy shall be available to the Customer for any out of specification booking and/or Advertisement;
- 10.7. The Customer acknowledges that it has not relied, in any respect, upon any advice or representation made by MUECL or any of its employees, agents and/or assigns, in relation to any Advertisement it has booked and placed with The Local Express, or for any advertising space it has purchased and/or acquired from MUECL;
- 10.8. Nothing in this Terms and Conditions may be construed in any manner or form as a representation and/or warranty, that:
- 10.8.1. The Local Express will continue to be produced and/or published in the future;
- 10.8.2. The Advertisement will appear in a specific location, place and/or position or in a specific size, or font unless a written agreement to that effect has been executed by the parties;
- 10.8.3. The Local Express will be distributed and/or published on a specific date, time, geographic location or in a specific number of copies or to a specific number of consumers and/or readers;
- 10.9. The Customer acknowledges and agrees that the publication and/or distribution of The Local Express may be suspended and/or ceased at any time for whatever reason or cause in the absolute discretion of MUECL;