

# ExServos & Tomakin Amalgamation

## — STRONGER TOGETHER —

### ‘ExServos is a Community Club & Tomakin is a Community Club’

- Similarities between the two clubs: The ExServos historical position 13 years ago to where the Club is now. It takes time and commitment. We have been through that and learnt.
- Value in land and assets, between \$3.5m (alternate use) and \$7.7m (going concern).
- Medium to small sized clubs need to learn to grow and develop together.
- Saving a community asset and ensuring the Tomakin Club continues to support local people, businesses and community groups into the future.
- Making two clubs stronger together.
- Economies of scale with expenses and suppliers.
- Savings in operational costs and administrative expenses.
- Manage two clubs with one cost centre.
- Remain competitive with competition.
- Potential cross over for our members and communities, through community groups RSL day club, sporting groups and clubs, surf clubs, etc..
- Benefits from staff levels – cross sharing, promotional opportunity, development, recruitment.
- Tomakin CBA debt \$3.55m.
- Total liabilities including CBA debt \$5,517,557 as at 26/03/2024.
- Keep all club facilities such as bowling greens and tennis courts into the future.
- Continuation and security for internal sub clubs including bowls, tennis, fishing, golf, darts etc..
- Maintain the trading name of Tomakin Sports & Social Club.
- Gain additional membership privileges at Ulladulla.

### Longer term benefits

- Economies of scale and improvement through technology link the two clubs.
- Ensure ongoing employment for our people.
- Secure ongoing support of our local community.
- Financial security for the future in an industry that is rationalising and seeing many small to medium clubs closing or amalgamating.



## Key Features of the MOU

- The amalgamation will result in the dissolution of Tomakin Sports & Social Club as a company and the continuation of the Milton Ulladulla ExServos Club.
- The Board of the Amalgamated Club will be the Board of Milton Ulladulla ExServos Club and the Chief Executive Officer of Milton Ulladulla ExServos Club will be the Secretary and Chief Executive Officer of the Amalgamated Club.
- Immediately after the Amalgamation application is granted, all assets, liabilities and land of Tomakin Sports & Social Club will be transferred to Milton Ulladulla ExServos Club.
- The members of Tomakin Sports & Social Club will become members of Milton Ulladulla ExServos Club.
- The members of Milton Ulladulla ExServos Club will become members of Tomakin Sports & Social Club.
- All transferring members of Tomakin Sports & Social Club will be restricted to nominate for election to the Board of Milton Ulladulla ExServos Club for a period of three (3) years.
- The Milton Ulladulla ExServos Club is committed to Tomakin Sports & Social Club premises, subject to the terms and conditions of the Memorandum of Understanding: to maintain two (2) bowling greens and two (2) tennis courts at the Tomakin Sports & Social Club Premises.

### **Name and Branding**

- The Tomakin Sports & Social Club premises will remain named and trade as “Tomakin Sports & Social Club”.

### **Intentions regarding Tomakin Sports & Social Club’s gaming machine entitlements (GMEs)**

- Tomakin Sports & Social Club has one hundred and seven (107) GMEs as per its liquor license and Milton Ulladulla ExServos Club may transfer up to twenty (20) of the GMEs to its Ulladulla premises with regulatory approval. The Amalgamated Club must retain the remaining eighty seven (87) GMEs at the Tomakin Sports & Social Club premises for the duration of its operation.
- If the Amalgamated Club wishes to cease trading from the Tomakin Sports & Social Club premises, it must offer it for de-amalgamation in accordance with the terms of the MOU.